

Note for Neidle, Bruce

From: Becker, Sandy
Date: Wed, Mar 4, 1998 7:05 PM
Subject: Natl Accts I Package 1/24/98
To: Neidle, Bruce
Cc: Berardelli, Rose
File(s): Natl Acct I Presen 1/24/98; Natl Acct Sum 1/24/98 PM

Bruce,

Enclosed are the National Accounts Package and Summary Page for data ending 1/24/98.

The following chains were produced using ALL stores.

021410 Tom Thumb
053363 Texaco

The following are the key accounts that have been removed and are now located in the National Accounts II Package.

Total Ahold
024120 Giant Food Stores
057182 Tops Markets
016966 Finast Smkts
036494 Edwards
029466 Bilo
013412 Stop & Shop Supermarkets
021262 Total Conoco
045156 Conoco Inc - Rock Mt
049173 Conoco Mideast Region
050036 Conoco Southeast Region
052002 Conoco Inc
052428 Conoco South Region
046987 Exxon

If you have any questions, just give us a call.

Sandy